## 2024 Roadshow Series







#### Government of South Australia

Department for Energy and Mining





# 2024 - 2029 BUSINESS STRATEGY

### **Areas of focus**



Membership Value

Skilled Workforce

for the Future





Advocacy & Promotion



**Proactive WHS Leadership** 



Association Sustainability

### Aim

Our members are our first priority. We pride ourselves on retaining our members for decades, and aim to grow our long-term numbers

We are securing the future of our industry by attracting top talent and focusing on **Continuing Professional** Development

We are getting our messages out loud and clear, with a renewed focus on our communication channels

We are enhancing our WHS systems, and providing ongoing education for our members

We are securing financial stability and brand awareness into the future

### Method

Providing outstanding value to members through services, events and business development opportunities

Keeping our workforce on top of crucial Industry knowledge by reinvigorating our Roadshows and increasing workshops

As well as our advocacy work with government bodies and industry stakeholders, we're in constant contact with members via our media channels

We're championing a WHS committee to focus on improving our Business & Industry Standards

We're implementing sound board strategies to be enhanced by internal staff operations

### 2029 Vision: Secure the future of plumbing

#### **Development and implementation of Apprentice/Host Management Plans**

End-to-end support for apprentices, taking them through their qualification to helping them build a career and ensure their capacity = their year level.

Enhanced experience for hosts, showing more appreciation and acknowledgement as well as proficient return on investment. On site training awareness and management is critical to the Apprentice journey.

Opening up opportunities for often-overlooked populations, such as school leavers and migrants.

#### **Protecting the industry with improved advocacy**

Clear, concise and prompt communications to be issued to internal and external channels via media releases and social media channels.

Lobbying the relevant government parties, agencies and stakeholders to protect the community through the use of licensed plumbers in new home builds, stormwater management and construction.

A planned approach for meetings of all political parties in SA and, if necessary, federally, as well as through MPA NZ.



MASTER **PLUMBERS** AUSTRALIA AND **NEW ZEALAND** 

# MPA ANZ Strategic Plan 2023-2026

VISION

Harnessing the collective power of our industry

### A united industry protecting public health and the environment

## PURPOSE

# STRATEGIC PRIORITIES

#### Advancing agreed advocacy priorities

Increase the number of people choosing a plumbing career

#### **STRATEGIES & PROJECTS**

#### **OUTCOMES DESIRED**

- Agreed policy position and strategy
- United, nimble and collaborative response on issues
- Genuine consultation by government and agencies with MPANZ on any changes in scope to regulations impacting the plumbing industry

#### **OUTCOMES DESIRED**

- Increasing the number of people entering a plumbing career by promoting the industry as a desired career
- Quality contractors employing more apprentices
- Quality people entering the trade
- Increasing diversity in the trade

More consumers using a Master Plumber

#### **OUTCOMES DESIRED**

- Raise consumer awareness of the dangers of unlicensed people.
- More people choosing a Master Plumber.
- More unlicensed people choosing to get licensed.
- More members joining member associations.

# **OPERATIONAL PRIORITIES**

#### **Skilled Staff**

#### **Financial Sustainability**

- The secretariat will play a facilitation role and manage the day-to-day administration of the association.
- Each campaign will be resourced as a "stand alone" project utilising external expertise that leverages from member association capacity.

#### **OPERATIONAL STRATEGIES**

- Administrative funding: The Lead will create a budget to cover secretariat (administrative, financials, minutes, correspondence) and a plan for how these may be levy funded by the member associations for agreement by the Board to ensure this function is adequately funded.
- Campaign funding: Member associations agree to fund planned campaigns based on budgets and campaign plans being approved. The larger associations acknowledge they will need to take on a greater share of the financial contribution. Administrative funding Lead to submit plan and budget for core funding for Board approval.

#### **Great Governance**

Over the term of the plan the Board wishes to undertake a project to:

 Update Board reporting and meeting agendas to align with this strategic plan and the KPIs for each project.

• Update the governance processes, policies (including delegations), and documentation to ensure directors are effectively on-boarded and managed. This includes how these are accessed and communicated to Board.

, Review constitution to ensure it is fit for purpose in the current operating environment.

### PLUMBING **Become a Master Plumbers Member** "As part of a growing business in an ever-changing industry, being part of the Master Plumbers Association of SA has been critical in ensuring we are kept up to date

with key industry changes"

Cal Horncastle, Managing Director of Horncastle Plumbing



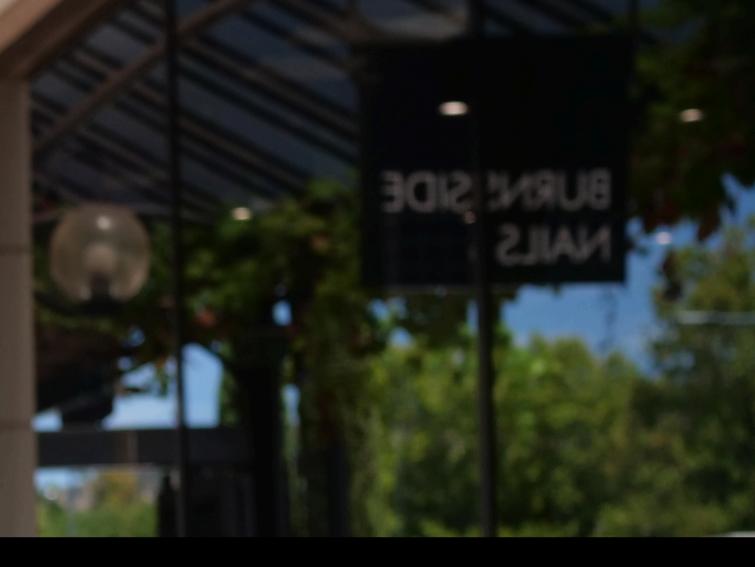






### Industry Backed Plumbing Apprentices On-the-job learning for tomorrow's industry leaders







- provide safe, all weather access to the Site and 3.3. The Customer must: standard. the required for the
- 3.2. The Contractor may, at any time and at its absolute discretion,
  substitute any Goode with resolutions of equivalent or better substitute any Goods with goods that are of equivalent or better
- carry out and complete the Works: in a good and workmanlike manner; (iii) safely and without causing any injury to any person.
- free from defects; and
- (b)
- supply Goods that are: of satisfactory quality;
- (a)
- 3.1.
- The Contractor must:
- agreed in writing by both parties. at all times during the performance of the Works be properly licensed and resourced, and comply with all Laws; Performance of Works

- **Conditions applying to the Works** These conditions of contract apply to the Works to the exclusion 5.3. access to the Site to perform the WOLKS CONSTITUTES accepted as time.
   by the Customer of these conditions of contract.
   No variation to these terms and conditions is binding unless 5.4. Unless otherwise agreed, a defects liability period of (3 months) applies from the date the Works are handed over to the date in writing by both parties.
- accordance with the Contract. Site the location or locations where the Works are to be performed. Site the location of locations where the Works are to be performed. Works means all of the work to be performed and Goods to be supplied by the Contractor includion variations and tomoscal works. by the Contractor including variations and temporary works.
- Supply of the Goods of Services. Loss means liability, loss, damages, fines, costs and expenses (and legal expenses on an indemnity basic) awarded against, suffered or incurred expenses on an indemnity basis) awarded against, suffered or incurred. Price means the amount set out in the Quotation Sheet as adjusted in expenses on an indemnity basis) awarded against, suffered or incurred. Price means the amount set out in the Quotation Sheet as adjusted in
- that it is, unable to pay its debts as they fall due, enters a scheme or a arrangement, or is under external administration, bankrupt or in liquidation Laws include all acts, regulations, by-laws, and licenses relevant to the supply of the Goode or Services
- Contract;
  Equipment means the tools of trade used by the Contractor in carrying out the Works, which Equipment must be kept in good working order by the Contractor.
  Delivery of Goods
  Where the Contract is for the supply of Goods must be properly be delivered to the Delivery Address. Goods must be properly by the Contractor. **Goods** means the goods, materials and equipment (including any instalment or part of them) to be delivered to the Customer or supplied **Sector Sector Insolvent** – where a party ceases to carry on business or is, or states that it is, unable to pay its debts as they fall due, enters a scheme of 5.2. arrangement, or is under external administration, bankrupt or in of the Works performed by the Contractor do not re-of the Works performed by the Contractor do not re-of the Works performed by the Contractor do not re-of the Works performed by the Contractor do not re-of the Works performed by the Contractor do not re-duct the Contractor do not re-duct the Contractor do not re-of the Works performed by the Contractor do not re-duct the Contractor do not re-**GOODS** means the goods, materials and equipment (including any ane instalment or part of them) to be delivered to the Customer or supplied **5.** Instalment or part of them) to be delivered to the Customer or supplied **5**. by the Contractor for incorporation into the Works, as applicable, and **5**.1. as described in the Quetation Sheet and the Documents
- doubt, includes loss of profit, loss of revenue, loss of interest, financing charges, payment or loss of rent, loss of opportunity, consultant costs, and loss of contract
- Documents in that order of priority. **Consequential Loss** means any loss other than direct loss and to avoid 3.4. doubt, includes loss of profit loss of revenue loss of interest. financing **Consequential Loss** means any loss other than direct loss and to avoid doubt, includes loss of profit, loss of revenue, loss of interest, financing charges, payment or loss of rent, loss of epocitivity, consultant costs
- In these conditions of contract: **Contract** means the contract for supply of Goods and/or Services between the parties described on the Questation Sheet and comprises CONDITIONS OF CONTRACT **Contract** means the contract for supply of Goods and/or Services between the parties described on the Quotation Sheet and comprises in its entirely the Quotation Sheet these conditions and the between the parties described on the Quotation Sheet and comprises in its entirety the Quotation Sheet, these conditions, and the Documents in that order of priority (a)
- provide an alternative. If that alternative is not acceptable to the Customer, that part of the Works will be omitted from the scope of the Works. The Customer acknowledges and agrees that:
- the Works, ensure that they are provided in a timely the Works, ensure that they are provided in a timely manner, free from defects and suitable for the Works. The manner, free from defects and suitable for the Works. The Contractor may, acting reasonably, determine that those Contractor may, acting reasonably, untermine that those materials, plant or equipment are not suitable and may internalizernative. If that alternative is not account materials, plant or equipment are not suitable and may provide an alternative. If that alternative is not acceptable

- that has been damaged during the performance of Contractor will have no liability for any other Losses
- ompliant Goods or reperform the Works so that they comply with the Contract, refunding any monies paid by the Customer for Goods or Works that are paid by the costoner wing good any part of the Site

- replacing or repairing any defective Goods; exceed, and is limited to: reperforming any defective Works; or if the Contractor is not able to supply replacement
- 6.1.
- Limitation of liability Despite any other provision of the Contract, the parties Despite any other provision of the contract, the parti-acknowledge and agree that to the extent permitted by Law: acknowledge and agree that to the extent permitted by Law: (a) in no event will the Contractor's liability to the Customer
- After the defects liability period has expired, provided that the Customer may have recourse to the manufacturer directly under
- obliged and entitled to rectiny defects ansmit in connection with the Works but not damage that arises due to misuse, lack of maintenance or general wear and tear. After the defects liability period has expired, provided that the
- applies from the date the works are nanded over to the Customer. During the defects liability period the Contractor is Customer. During the defects hability period the Contractor is obliged and entitled to rectify defects arising in connection with
- elect to repair the GOOUS OF to suppry replacement Goods of an equivalent or higher standard within a reasonable
- Contractor may: notify the Customer that the Contractor does not agree that the Goods are derective, or elect to repair the Goods or to supply replacement Goods The Contractor may: that the Goods are defective; or
- give the Contractor a reasonable opportunity to Inspect and if the Contractor elects to do so, replace, repair, or rectify the Goods or the Works. (b)
- Works do not comply with the contract, and as soon as reasonably practicable in the case of any non-compliant aspect of the Works; non-compliant aspect of the works, providing details of the non-compliance; and (iii) providing details of the non-compliance; and give the Contractor a reasonable opportunity to inspect
- case of non-compliant accurs that the Works do not comply with the Contract; and

- the reasonable time for completion is extended by the length of time that the Contractor is delayed in the delive length of the works by circumstance of the Works by circmstance of the Works by circmstance of the Works length of time that the contractor is delayed in the deli-of Goods or performance of the Works by circumstan of Goods or performance of the works by circun outside the reasonable control of the Contractor; outside the reasonable control of the Contractor; Annexure A to these Conditions of Contract titled "Wo Annexure A to these conditions or contract titled "Wo Drains and Pipes" forms part of these Condition
- e Customer acknowledges and agrees that. the reasonable time for completion is extended by the the reasonable time that the Contractor is delayed in the date

- 9.2.
- The deposit must be paid within 7 days of the date of the Contractor's invoice and will be accounted for to the Customer q 1. The Contractor may submit invoices for the Price for Goods and

- (b) costs associated with delays out of the reas costs associated with unforeseen site conditions including subsurface conditions, drains, contamination,

of agree that neither will be **11. Insurance and indemnity** Iffered or incurred by the **11.1.** The Contractor must obtain public liability insurance in acknowledge and agree that neither will be 11. Insurance and indemnity control of the Contractor.

**Business Contract Pack** Is your business protected?

specifying the substantial breach complained of; and

resolve any disputes by executiv

giving the other party a reasonable opportunity to rectify

Brong the other party a reasonable opportunity to recent the substantial breach (and in any event no less than 28

amount of \$20,000,000 as a minimum and in any event, sufficient

cover its potential liabilities in relation to this Contract, and

at any employees engaged in the performance of

(a) notifying that other party that it intends to te intends to terminate the C groundwater, condition of existing structures (including asbestos) and existing services and services infrastructure, fluctuations. 8.2. To avoid doubt, the Contractor may recover any Loss associated 13.3. To the extent permitted by Law, either party may terminate the with any of the items set out in clause 8.1 from the Customer. Contract when the other party is Insolvent by giving notice to If required by the Contractor, the Customer must pay a deposit **14. General** before the Contractor commences performance of the Works. 14.1. The Contract is governed by the Laws of South Australia and the The deposit must be paid within 7 days of the date of the parties submit to the exclusive it of the South Australia and the paid within 7 days of the date of the parties submit to the exclusive it. with any of the items set out in clause 8.1 from the Customer. If required by the Contractor, the Customer must pay a deposit 14.

the Works as adjusted in accordance with the Contract. Progress resolve any disputes by execution claims on account of the Price for work performed may be 14.2. Neither party may assign this a the other party may assign the price for work performed may be the second performed may b submitted in accordance with the Quotation Sheet or if dates for progress claims are not provided for in the Quotation Sheet, on the 14<sup>th</sup> and last days of the month for Works performed to date

9.3. The Customer must pay the amount of each invoice without deduction or set off within 7 days of the date of the invoice. 9.4. The Contractor is entitled to charge interest on any amounts that are not paid by the due date for payment at a rate of 8% per

10. Risk and Property 10.1. Risk of damage to or loss of the Goods passes to the Customer 10.2. Property in the Goods passes to the Customer when payment for the Goods is received by the Contractor. The parties acknowledge that this clause 10.2 creates a security interest for -7

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## **2024 President's Lunch** Save the Date 18.10.24





# **Office of the Technical Regulator**

- AUDIT FEEDBACK
- AS/NZS 3500 SERIES UPDATES
- AS/NZS 5601 SERIES UPDATES
- COOKER CLEARANCES

- GAS KEY ISSUES AND LICENSING
- LOCATION OF **FLUE TERMINALS**
- MULTILAYER PIPING UPDATE

• ECOC UPDATE

• PLUMBING CODE OF AUSTRALIA UPDATE



# **GF Solutions: PE112 "Peel Twice"**

Ruler and 90 degree angle Circumference Tape Marker Pipe Cutter Pipe Peeler



# **Roadshow Prize**



M18 FUEL<sup>™</sup> 13mm Hammer Drill/Driver (Tool Only) M18 FUEL™ 1/4" Hex Impact Driver (Tool Only) M18 FUEL<sup>™</sup> 125mm (5") Angle Grinder with Deadman Paddle Switch (Tool Only) M18 FUEL<sup>™</sup> 26mm SDS Plus Rotary Hammer (Tool Only) M18 FUEL<sup>™</sup> 165mm Circular Saw (Tool Only) M18 FUEL<sup>™</sup> SAWZALL<sup>™</sup> Reciprocating Saw (Tool Only) M18<sup>™</sup> LED Work Light (Tool Only) M18 FUEL<sup>™</sup> Multi-Tool (Tool Only)(3) M18<sup>™</sup> REDLITHIUM<sup>™</sup> 5.0Ah Battery M12<sup>™</sup> & M18<sup>™</sup> Rapid Charger

#### WHAT'S INCLUDED

# 2024 Roadshow Presenter

# Australian Gas Networks

# Thank You To

















