

Contract Terms and Risk Management for Sub Contractors

The hierarchy in the contractual chain in the building industry means that subcontractors lower in the chain are more vulnerable to poor payment practices, unfair contractual terms, the shifting of risk and insolvency further up the contractual chain.

Do you want to be able to:

- Identify contractual terms that put you at risk?
- Understand unfair risk allocation?
- Provide conditions of contract that reflect fairer contractual terms?
- Have Special Conditions included in your tender response documents?

If you answered yes then this is the seminar for you.

The training session will take approximately two hours and will include:

- A Power Point Notes handout
- Nine (9) key areas of contractual risk along with Special Conditions for your future use, provided as a Word document on a USB to each registrant
- How to manage sub-contract negotiations
- Details of who you can contact in your association to effect better contractual terms.

About the Presenters

Tom Walker BA, LLB. Principal - Clelands Lawyers Adelaide Pty Ltd.

Tom was admitted to practice in the Northern Territory in 1994, and spent almost ten years there practising mainly in the areas of commercial, building and insurance litigation. He returned to Adelaide in 2002 and joined Clelands in 2006.

His main area of practice can be broadly defined as business dispute resolution and includes all forms of commercial litigation. Tom specialises in:

- Building and Construction Law
- Partnership and shareholder disputes
- Leasing and Property Law
- Planning law and intellectual property
- Insolvency.



Patrick Connelly Associate LLB (Hons)

Patrick was admitted to practice in 2011 and joined Clelands in 2013. He practices in commercial matters with a particular focus on:

- Leasing and Property Law (acting for landlords, tenants, developers, vendors and purchasers of commercial and residential property)
- Business Structuring and Business Disposals/Acquisitions
- Building and Construction Law
- Security and Loans (including the Personal Property Securities Act (PPSA))
- Corporate Law & Corporate Governance.



Registration details are on the following page.



national
electrical and
communications
association



When:

Choose ONE of the dates and times below and register today.

Sessions will be approximately 2.5 hours long.

- Option 1: Tuesday, 8 May 2018 **2:15 p.m.**
- Option 2: Tuesday, 22 May 2018 **9:30 a.m.**
- Option 3: Tuesday 5 June 2018 **9:30 a.m.**

Where:

Civil Contractors Federation SA, 1 South Road, Thebarton SA 5031.

Registration Cost:

\$250 for members of NECA SA/NT, MPA SA, NFIA and AMCA SA.

\$350 for non-members

Proudly Supported by:

National Electrical and Communications Association South Australia / Northern Territory.

Master Plumber Association of South Australia.

National Fire Industry Association

Air Conditioning & Mechanical Contractors' Association of SA Inc

Please return the registration form to NECA SA/NT at least 7 days before your chosen date. For further information, please contact the NECA SA/NT office on (08) 8272 2966. **Fax:** (08) 8373 1528. **Email:** neca@necasa.asn.au.

Contact Person:

Company Name:

Postal Address:

Suburb: State: Postcode:

Telephone: Mobile:

Email Address: @

ABN: Member No:

Attendee Details:

Name 1:

Name 2:

Payment Details: \$

- Cheque: Make payable to NECA SA/NT
- Electronic Funds Transfer: [please use your name and SubC as reference, and provide a remittance advice with the registration form]

Card Number: Expiry Date: /

Name: Date: / /

Signature:

NB: All Credit Card payments will incur a processing fee of 1.34% of the invoiced amount.

Westpac, 180 Hutt Street, Adelaide BSB: 035-010 Account No. 350-688

- Credit Card: VISA MasterCard